

UMECRA
Profit & Loss Prev Year Comparison
 January through December 2018

	<u>Jan - Dec 18</u>	<u>Jan - Dec 17</u>
Income		
1000-mile Horse	760.00	595.00
Advertising Sold	0.00	20.00
Convention fees		
2017	0.00	5,677.91
2018	4,682.00	1,883.00
2019	2,190.00	0.00
Total Convention fees	<u>6,872.00</u>	<u>7,560.91</u>
Donations Received	1,300.00	104.65
Erroneous Deposits	0.00	40.00
Interest Income	25.29	25.90
Membership Dues		
2017	0.00	6,810.00
2018	6,795.00	1,850.00
2019	850.00	0.00
Total Membership Dues	<u>7,645.00</u>	<u>8,660.00</u>
Misc Income	0.00	15.00
Newsletter income		
2018	26.00	0.00
Total Newsletter income	<u>26.00</u>	<u>0.00</u>
Ride book income		
2018	20.00	0.00
Total Ride book income	<u>20.00</u>	<u>0.00</u>
Ride Fees		
2017	65.00	5,621.00
2018	5,826.50	0.00
Total Ride Fees	<u>5,891.50</u>	<u>5,621.00</u>
Ride insurance income		
2017	0.00	2,087.30
2018	2,066.00	0.00
Total Ride insurance income	<u>2,066.00</u>	<u>2,087.30</u>
Ride Sanction Fees		
2017	0.00	690.00
2018	845.00	720.00

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2019	320.00	0.00
Total Ride Sanction Fees	1,165.00	1,410.00
Silent Auction		
2017	0.00	1,599.00
2018	2,835.00	0.00
Total Silent Auction	2,835.00	1,599.00
Total Income	28,605.79	27,738.76
Gross Profit	28,605.79	27,738.76
Expense		
Advertising & Promotion		
2017	0.00	902.72
2018	1,100.00	0.00
2019	220.00	0.00
Total Advertising & Promotion	1,320.00	902.72
Bank Service Fees	4.00	24.89
BoD Expenses	539.42	392.94
Completion 1st Ride T-shirts		
2017	40.05	335.62
2018	283.05	0.00
Total Completion 1st Ride T-shirts	323.10	335.62
Convention Expenses		
2017	0.00	6,697.31
2018	6,685.64	373.30
2019	175.00	500.00
Total Convention Expenses	6,860.64	7,570.61
Donation Expense	200.00	300.00
Erroneous Deposits Repaired	0.00	40.00
ICF Grants		
2017	0.00	1,500.00
Total ICF Grants	0.00	1,500.00
Membership Directory		
2018	683.56	0.00

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Membership Directory - Other	-25.00	0.00
Total Membership Directory	658.56	0.00
Memberships to join 2017	0.00	76.00
Total Memberships to join	0.00	76.00
Miscellaneous Newsletter 2017	0.00	1,566.47
2018	1,317.64	0.00
Total Newsletter	1,317.64	1,566.47
Office Supplies Computer	105.63	200.93
General	0.00	235.02
Total Office Supplies	105.63	435.95
Postage	6.70	392.71
Printing	1,316.93	0.00
Reconciliation Discrepancies	0.00	-8.93
Ride Book 2017	0.00	1,978.64
2018	838.15	0.00
Total Ride Book	838.15	1,978.64
Ride Forms 2017	0.00	213.31
Total Ride Forms	0.00	213.31
Ride Insurance Expenses 2017	0.00	4,466.80
2018	4,654.00	0.00
Total Ride Insurance Expenses	4,654.00	4,466.80
Ride Manager/Vet Book Expenses 2017	0.00	138.11
2018	197.65	0.00
Total Ride Manager/Vet Book Expen...	197.65	138.11

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Scholarship Fund Donation	554.25	0.00
Trail Grants		
2017	300.00	900.00
2018	1,500.00	300.00
Total Trail Grants	<u>1,800.00</u>	<u>1,200.00</u>
Website Expenses		
2017	165.37	262.80
Total Website Expenses	<u>165.37</u>	<u>262.80</u>
Year-End Awards		
2016	0.00	1,074.75
2017	4,657.00	1,890.22
2018	4,544.32	0.00
Year-End Awards - Other	1,204.09	0.00
Total Year-End Awards	<u>10,405.41</u>	<u>2,964.97</u>
Total Expense	<u>31,267.45</u>	<u>24,770.35</u>
Net Income	<u><u>-2,661.66</u></u>	<u><u>2,968.41</u></u>